

CHAMBER NEWSLETTER



Eastbourne & District
Chamber of Commerce Ltd.



December 2010 Newsletter

PLEASE CIRCULATE TO.....

.....

.....

.....Plus Notice Board

News from the Chamber Portfolio Holders

Commercial Development Portfolio Derek Godfrey (Ellis Builders) leads this portfolio and has been focussing on the importance of improving the identity of Eastbourne and its surrounding areas as a place in which one would choose to do business. Indications are that whilst the road network is inconvenient, many companies just work around the problem, because they are convinced there is a better quality of life on or near the coast.

There is a great need for business cultivation: with 38% of the workforce employed by the public sector, the Chamber believes it essential that businesses are encouraged to grow, whilst others must be attracted to the town. The whole region must actively

demonstrate it is open for business; everyone needs to talk the area up, not down. There needs to be a culture of recognition that there is a lot to offer to business.

* * * * *

The **Communications Group** are planning to introduce an electronic newsletter early in the New Year: this will offer an additional method of information being sent to the membership as a whole which we hope will meet with approval.

Inserts this month
Eastbourne Motoring Centre
Seymour Mullens
Wightman and Parrish
Verde Waste
Christmas Magic
3-5th December
EDCC Jan Last Friday Lunch

FORTHCOMING EVENTS

The Christmas Lunch 2010 will be held on Friday 10th December at the Cavendish Hotel, Grand Parade, Eastbourne, from 12noon.

The Chamber is grateful to Seymour Mullens & Co Ltd. for sponsoring the event.

SEYMOURMULLENS
& Co Ltd

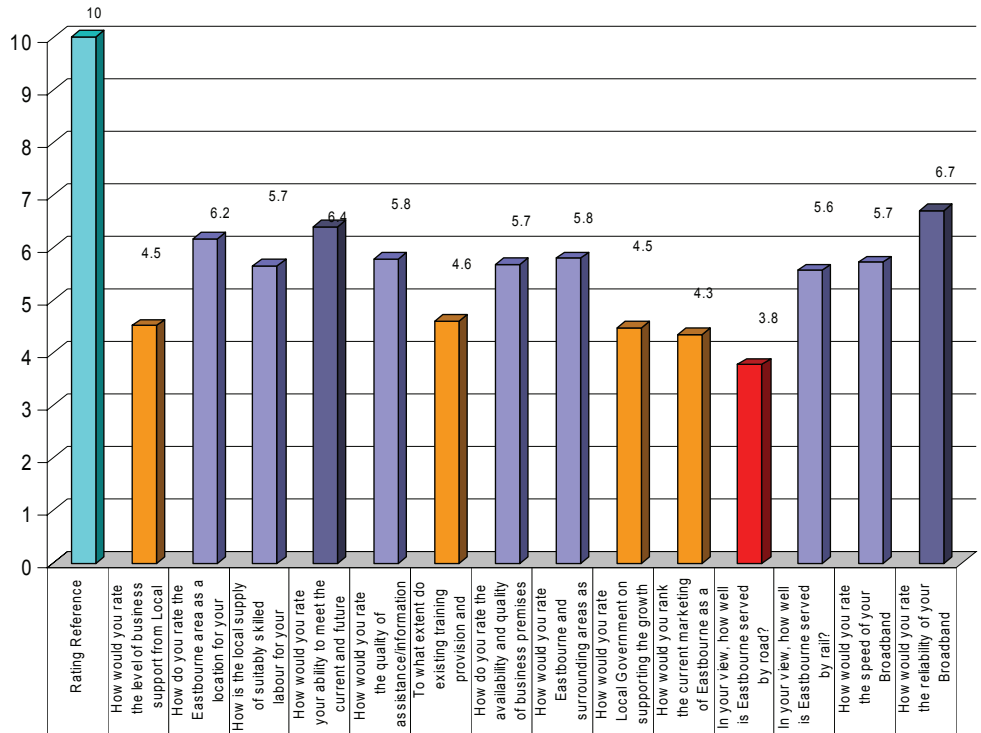
The lunch is now fully booked. However, we do hold a waiting list in case anyone is unable to attend, so if you haven't already booked, please contact the Office to check the situation.



The next Last Friday Lunch will be held at Printers on 28th January. The 2011 Programme of events is now being compiled and the first edition should be available in the next few weeks.

Chamber Survey:

The Directors would like to thank all the Members who took part in the Chamber survey which took place earlier in the year and was reported on at the AGM. This was our first in-depth survey and the results were both interesting and challenging. In the last few months, Directors have been in discussion with Eastbourne Borough Council and others to address some of the issues raised: in some cases, it appears to be a lack of information being disseminated or being easily accessible. Other areas though, such as marketing the town as a place to set up and operate a business, need considerably more work.



What is obviously apparent is that the Chamber and the councils must work even closer together for the future of business in the whole area.

Of the many responses, most dissatisfaction was felt with:

- The road infrastructure
- The marketing of the area as a business destination
- Local government support of the growth of business
- Business support offer from local government
- Training support to meet requirements

Closely followed by:

- Rail Links
- Availability and quality of business accommodation
- Supply of suitably skilled labour
- Broadband speed
- Assistance / Information regarding legislation
- Suitability of the area as a location for business expansion.

Only three issues out of ten score a rating of 'more than fair':

- The area as a business location
- Ability to meet current and future employment challenges
- Reliability of broadband connections

The questions:

- 1 How would you rate the level of business support from Local Government?
- 2 How do you rate the Eastbourne area as a location for your business?
- 3 How is the local supply of suitably skilled labour for your business?
- 4 How would you rate your ability to meet the current and future employment challenges facing your business?
- 5 How would you rate the quality of assistance/information available regarding employment matters e.g. legislation and HR procedures?
- 6 To what extent do existing training provision and Government schemes meet your training support requirements?
- 7 How do you rate the availability and quality of business premises that match the needs of your business?
- 8 How would you rate Eastbourne and surrounding areas as suitable locations for the expansion of your business?
- 9 How would you rate Local Government on supporting the growth of Eastbourne's business sectors?
- 10 How would you rank the current marketing of Eastbourne as a place to set up and operate a business?
- 11 In your view, how well is Eastbourne served by road?
- 12 In your view, how well is Eastbourne served by rail?
- 13 How would you rate the speed of your Broadband connection?
- 14 How would you rate the reliability of your Broadband connection?

Chamber Director climbs Mt. Kilimanjaro for BLESMA



Alison Rainer Jones, (Chamber Director) pictured far right, together with Deborah Hawkins has just returned from Africa, where they climbed Mount Kilimanjaro to raise money for BLESMA (British Limbless Ex-Service Men's Association). Debi is Joe Townsend's mother: Joe lost both his legs on active service in Afghanistan. If anyone has sponsored Alison or would still like to sponsor her, please go to <http://www.justgiving.com/kilimanjaro-4-BLESMA>

Apologies: The Chamber Office would like to apologise to Alison for omitting her from the list of directors at the front of the 2011 business directory (now being delivered). Her company is ARJ Freelance PA: details are shown in the alphabetical listing at the back of the directory.

NEW MEMBERS

Advertising (Stagecoach)

CBS Outdoor Ltd (Phillipa Roberts)
Tel: 07971 975638
philippa.roberts@cbsoutdoor.co.uk
www.cbsoutdoor.co.uk

Architectural & Planning Services

Spitfire Architecture (Darren Kent)
Tel: 01323 431892
info@spitfirearchitecture.co.uk
www.spitfirearchitecture.co.uk

Artificial Flowers, Plants & Trees

Silks (Tim Tradewell)
Tel: 01323 640931
info@silksflora.com
www.silksflora.com

Builders, Contractors & Allied Trades

Heymann Builders Ltd (Richard Heymann)
Tel: 07731 827956
richardheyman36@yahoo.co.uk
www.heymanbuilders.co.uk

Business & Management Consultants

Leon Associates (Philip de Leon)
Tel: 01424 236457
enquiries@leonassociates.co.uk

Care Specialists

Prime Care Community Services (Mike Allistone)
Tel: 01323 491975
mike@primecare.uk.com
www.primcare.uk.com

Fitness Centre

Natural Fitness Centre (Alison Brown)
Tel: 01323 732024
info@naturalfitnesscentre.co.uk
www.naturalfitnesscentre.co.uk

Gift Providers

Sampsons Ltd (Ian Saunders)
Tel: 01424 420919
sales@judges.co.uk
www.sampsonsouvenirs.com

Health & Safety Consultants & Training

Tennyson Suite Limited (John Lawrence)
Tel: 01273 582516
enquiries@tennyson-suite.co.uk
www.tennyson-suite.co.uk

Independent Financial Advisers

121 Financial Services (Daniel Cawley)
Tel: 01323 734530
info@121fs.com
www.121fs.com

Independent Financial Advisers

Smith Osborne Associates Ltd (Ross Osborne)
Tel: 01323 649418
info@smithosborne.co.uk
www.smithosborne.co.uk

Insolvency Consultancy

Phil Stone Insolvency Services Ltd (Phil Stone)
Tel: 01273 615296
philstoneidc@aol.com
www.phil-stone.co.uk

7 Hyde Gardens, Eastbourne, East Sussex BN21 4PN
01323 641144
membership@eastbournechamber.co.uk
www.eastbournechamber.co.uk

NEW MEMBERS (contd)

Charities

Saspire Ltd (Romeen Sanglaji)
Tel: 01825 873045
rom@sasbah.org.uk
www.sasbah.org.uk

Insolvency Practitioners

FRP Advisory (Christopher Stevens)
Tel: 01323 749646
chris.stevens@frpadvisory.com
www.frpadvisory.com

Leisure Facilities

Eastbourne Rugby Football Club
(Phil Langridge)
Tel: 01323 503076
eastbournerrugbymag@yahoo.co.uk
www.eastbournerrugby.com

Motor & Allied Trades

Dualline Motoring Centre
(Eastbourne) Ltd (David Martin)
Tel: 01323 761696
david@duallineeastbourne.co.uk
www.duallineeastbourne.co.uk

Opticians

Eastbourne Vision Express Ltd
(Andrew Turner)
Tel: 01323 722975
eastbourne@visionexpress.com
www.visionexpress.com

Payroll Services

AFH Payroll Solutions (Fiona Hill)
Tel: 01323 01825 891049
fiona@afhpayroll.co.uk

Property Management

Carlton Property Management Ltd
(Rohini Allen)
Tel: 01323 644288
info@carltonpm.net
www.carltonpm.net

Public Relations, Media & Marketing

Blueberry Public Relations
(Suzi Christie)
Tel: 01435 830031
suzi@blueberry-pr.co.uk
www.blueberry-pr.co.uk

Restaurants, Cafés & Bars

The Cornfield Garage
Weatherspoons (Ali Gurkas)
Tel: 01323 419670
pub280@jdwetherspoon.co.uk
www.jdwetherspoon.co.uk

Restaurants, Cafés & Bars

Printers Bar Brasserie
(Timothy Brice)
Tel: 01323 430880
eat@printersbarbrasserie.co.uk
www.printersbarbrasserie.co.uk

Restaurants, Cafés & Bars

The Thai House (Eastbourne Ltd)
(Mark Braemar)
Tel: 01323 646155
markbraemar@tiscali.co.uk
www.the-thaihouse.com

Roofing Contractors

C R B Contractors Ltd (Ben Clear)
Tel: 01323 727200
info@crbltd.plus.com
www.crbcontractors.co.uk

Security Services & Suppliers

Rayner Security Ltd (Sarah Rayner)
Tel: 01256 471163
Email: info@raynersecurity.co.uk

Signwriters & Signmakers

primesigns (Steve Taylor)
Tel: 01323 639000
eastbourne@weprint4u.info
www.primesigns.biz

Sports Massage

Sussex Sports Massage (Ian Kerr)
Tel: 01323 430803
info@sussexsportsmassage.org
www.sussexsportsmassage.org

Swimming School

Mr Peter's Ltd (Peter Voros)
Tel: 01323 07869 323107
info@mr-peters.com
www.mr-peters.com



Telecommunications

Chalvington Communications Ltd
(Claire Baker)
Tel: 01323 440555
sales@chalvingtoncomms.co.uk
www.chalvingtoncomms.co.uk

Training Consultants & Providers

Crossland and Dudson Training Ltd
(Sian Crossland)
Tel: 01323 720072
cdtraining@btconnect.com

Utilities Management Consultancy

Fenn Utilities (Phillip Taylor)
Tel: 01424 858307
enquiries@fennutilities.com
www.fennutilities.com

Web Services - Trade

QV Web Services (Ian Lucas)
Tel: 07889 109809
ian.qvws.co.uk
qvwebservices.co.uk

Vending Machine Servicing & Supplies

Kent & Sussex Vending (KSV)
(Andrew Hogden)
Tel: 01825 732772
info@ksv.co.uk
www.ksv.co.uk

Wealth Management

Brian Bedford/Fresh Solutions
(BM) Ltd (Brian Bedford)
Tel: 01323 729056
brian.bedford@sjpp.co.uk

Wine & Spirit Merchants

Manor Drinks (UK) LLP
(Simon Yates)
Tel: 01435 812257
simon@manor-cellars.co.uk
www.manor.cellars.co.uk

Worldwide Property Investments

MAK Property Partnership LLP
(Derek Blaney)
Tel: 08444 438678
info@makpp.com
www.makpp.com

