

# Connecting People



Eastbourne & District  
Chamber of Commerce Ltd.

October

2011

## **Understanding Public Procurement**

*25th November, 9:00-12:15, Crawley*

The “Understanding Public Procurement” seminar has been designed to give practical hands on advice for businesses who want to gain access to many more contract opportunities.

The free seminar will provide expert advice and increase your awareness of how business is placed by public sector purchasers and their wider supply chains, plus how you can access these opportunities.

### **Your attendance at this free SEEDA seminar will allow you to:**

Understand how business can be won through best practice, and hear examples directly from Kim Medhurst, Procurement Strategy Manager, Procurement Support, West Sussex County Council

Demystify the complex tender processes that can be required to win contracts with the public sector

Learn how to bid effectively for larger contracts, including collaborative bidding.

Gain a thorough understanding of opportunities throughout supply chains and where you can access opportunities.

Discover the benefits of online portals such as the South East Business Portal and CompeteFor from Patrick Abrahams, Business Portal Manager, South East Business Portal

To book your place contact Samantha Meakin on 0207 700 0008 or e mail [samantha@btob.co.uk](mailto:samantha@btob.co.uk)

## Business Charity Awards 2012

Its time to enter the Business Charity Awards 2012!

These Awards are run by Third Sector magazine to recognise the outstanding contribution made by businesses in the UK to good causes.

There are 18 categories, including **new Awards for CSR Team of the Year, Outstanding Employee and the best Charity Partnership by a small business.**

Awards winners in each category will receive a trophy, presented at an award ceremony in central London on the 15th May 2012.

The deadline for receipt of entries to the 2012 awards is the 9th February 2012.

For more information visit [www.businesscharityawards.com/](http://www.businesscharityawards.com/)

## Chamber Members Evening

A record number of approx 130 Members of the Eastbourne & District Chamber of Commerce attended a Members Evening at the stunning All Saints Chapel in Darley Road on the 20th October as guests of Mark and Carrie Bird, owners of the chapel. A massive thank you goes out to them and also to Glenie & Gillies Catering and Cooden Cellars who sponsored the event



*Business Networking at All Saints Chapel*

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## Postal Scam

We have been made aware of a postal scam that has been confirmed by Royal Mail. The Trading Standards Office are making people aware of the following scam:

A card is posted through your door from a company called PDS (Parcel Delivery Service) suggesting that they were unable to deliver a parcel and that you need to contact them on 0906 6611911 (a Premium rate number).

DO NOT call this number, as this is a mail scam originating from Belize .

If you call the number and you start to hear a recorded message you will already have been billed £315 for the phone call.

If you do receive a card with these details, then please contact Royal Mail Fraud on 020 7239 6655.

For more information, see the Crime Stoppers website: [www.crimestoppers-uk.org/crime-prevention/helping-prevent-crime/scams/postal-delivery-scam](http://www.crimestoppers-uk.org/crime-prevention/helping-prevent-crime/scams/postal-delivery-scam)